



Business - Year 11



Autumn (Michaelmas) Term

What we are learning...	Consolidation	Deepen & Challenge
Unit 5: Finance	Do Percentages are a key skill for business students Tutor2u - % activities for business students	Watch Bank of England - Introduction to money & finance
5.1: The role of the finance function		
5.2: Sources of finance	Revise & Test BBC Bitesize - Sources of Finance	Do Business Ed - Sources of finance
5.3: Revenue, costs, profit & loss	Do Business Ed - Costs & Revenue	Do Make a PP to show how important profits are in decision making for a business. What influences the profit margin for a business?
5.4: Break-even	Do Business Ed - Break - Even	Do Tutor2u: Break-even Analysis - Beat the Teacher Activity
5.5: Cash & cash-flow	Watch Two Teachers - The importance of cash to a business Do Tutor2u - Cash Flow Activity	Watch Two Teachers - Cash Flow Forecasting Do The work sheet which accompanies the video

Spring (Lent) Term

What we are learning...	Consolidation	Deepen & Challenge
Unit 4: Operations		
4.1: Production processes	Read The impact of technology BBC News: Google drone delivery Watch Drone footage of Tesla factory	Watch Inside the Factory



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4.2: Quality of goods & services	<p>Do</p> <p>Draw a poster that explains the idea of quality assurance and the advantages and disadvantages. You should use pictures and symbols in your poster. You can only use ten words or less.</p>	<p>Do</p> <p>The cleaning company at Moon Hall has to compete with other companies for the work. Prepare a PP to explain to the company what quality control involves and how they can ensure that their quality is good; the advantages to the company of ensuring good quality control; any problems the business may face using quality control methods.</p>
4.3: The sales process & customer service	<p>Do</p> <p>Research John Lewis. Write a paragraph explaining how they provide good customer service and why it is important to them</p>	
4.4: Consumer law	<p>Do</p> <p>Using the Consumer Rights Act make a PP titled "How consumer law affects business activity"</p>	<p>Read</p> <p><u>Martin Lewis - Money Saving Expert</u></p>
4.5: Business location	<p>Read</p> <p><u>BBC News: High street chain closures slow with takeaways thriving</u></p>	<p>Do</p> <p>Research information about production costs (rent for premises, wages etc.) in the south of England and compare with the north of England.</p>
4.6: Working with suppliers	<p>Revise & Test</p> <p><u>BBC Bitesize - Working with Suppliers</u></p>	



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Summer (Trinity) Term

What we are learning...	Consolidation	Deepen & Challenge
Units 6 & 7: Influences on business	Watch the news and keep up to date with current affairs.	
6.1: Ethical & environmental considerations	<p>Read Environment: BBC article - Love Island's eBay styling</p> <p>Ethical advertising: BBC article - alcohol adverts banned</p>	<p>Watch Dispatches: Cadbury & child labour</p> <p>Watch BBC Documentary: The Instagram Effect</p>
6.2: The economic climate	<p>Read & watch the news Cost of living crisis</p>	<p>Do Explain what happens to the level of unemployment in a country, the amount of competition between businesses for the staff they want to employ, the level of wages businesses need to pay, the likely effect of the above on the costs of a business when there is a recession.</p>
6.3: Globalisation	<p>Read BBC article - international branding</p>	<p>Do With the aid of examples explain why a firm can increase sales by moving production abroad. OR explain why producing goods in the UK may help sales in the UK.</p>
7.1: The interdependent nature of business	<p>Do OCR Business question papers, mark schemes & reports can be found here</p>	